

DSM USA

DES MOINES, IOWA

ADVANCED MANUFACTURING



LOW COST, HIGHER PROFITS

15%
LOWER

The cost of doing business is 15 percent lower than the national average.

— Moody's Analytics



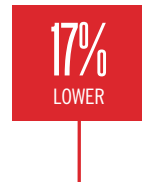
The average industrial electricity rate is 5.14 cents per kilowatt-hour.

— Edison Electric Institute

Key costs significantly lower than national average.



ENERGY



STATE/LOCAL TAX

— Moody's Analytics

PRO-BUSINESS



No sales, use or property tax on machinery and equipment. No sales tax on electricity or natural gas used in the manufacturing process. No corporate income tax on profits from outside Iowa.



Iowa is a right-to-work state.



- Iowa offers a refundable 6.5 percent tax credit for R&D activities.
- State financial assistance.
- Local property tax abatement.



**GREATER DES MOINES
PARTNERSHIP**



- Foreign Trade Zone #107.
- Des Moines International Airport has 21 non-stop destinations, onsite customs and USDA inspectors.
- Railroads include Burlington Northern Santa Fe, Iowa Interstate, Norfolk Southern and Union Pacific.
- Sixty national and regional trucking companies.



Crossroads of I-80 / I-35 and part of NAFTA corridor.



\$5.7 billion in goods and services exported.
— *Brookings Institution*

RECENT PROJECTS

Siegwerk: **\$10 million** | Windsor Windows: **\$10.5 million** | Michael Foods: **\$85 million**
Electrical Power Products: **\$15 million** | Innovative Injection Technologies: **\$10.8 million**

EFFICIENT, CAPABLE WORKFORCE



46,924
available
production workers.

— *Iowa Workforce Development*

Thirty-five percent have a bachelor's degree or higher.



Ninety-eight
percent graduated
high school.



Eighty-six percent
with at least five years
of experience.

— *Iowa Workforce Development*

MAJOR MANUFACTURERS IN DSM USA

3M Company | Accumold | Anderson Corporation Storm Door Divisions | Anderson Erickson Dairy Co. | B&G Foods | Bridgestone | ColorFX | DeeZee, Inc. | EFCO Corporation | Emerson/Fisher Division | JBS Swift | John Deere Companies | Lennox | Pella Corporation | Pine Ridge Farms | Quality Manufacturing | The Wittern Group | Titan Tire Corporation | TPI Composites | Tyson | UTC Aerospace Systems | Vermeer Corporation | Weiler, Inc. | Windsor Windows & Doors

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GREATER DES MOINES
PARTNERSHIP